

Food & Hotel Asia 2018



Discover U.S. Dairy

The global food and beverage industry is not standing still, and neither is the U.S. dairy industry. Continuous investments, research and innovation combine with a long, rich heritage of skilled craftsmanship to support the United States' emergence as a leading global supplier of quality dairy products and ingredients. With an ample, rising milk supply and a competitive, evolving product portfolio, the U.S. industry is well-positioned to satisfy Southeast Asia's ever-growing appetite for dairy.

Visit the **U.S. Dairy Pavilion (stands 7B4-06 & 7A4-01)**, as well as the other U.S. dairy booths separate from the pavilion, to meet with some of the industry's finest dairy suppliers and learn more about the world of opportunities the U.S. dairy industry has to offer!

Taste and Be Inspired by U.S. Cheese

The United States produces 600+ types of delicious cheeses, including European-style selections, such as cheddar and mozzarella, alongside American Originals like monterey jack, colby and cream cheese.

There are multiple opportunities throughout the show to tempt your taste buds with U.S. cheese:

U.S. DAIRY PAVILION - STAND #7A4-01

Wednesday, April 25–Friday, April 27 at 11:00am and 2:00pm

Regionally-renowned chefs Vindex Tengker and Jill Sandique will showcase how they use U.S. cheese in a variety of delectable dishes. The chefs are also available for one-on-one consultations by appointment; please contact USDEC Southeast Asia staff (info@dairyconnect.biz) to schedule an appointment.

GAN TECK KAR PAVILION - STAND #7F3-01

Tuesday, April 24–Friday, April 27

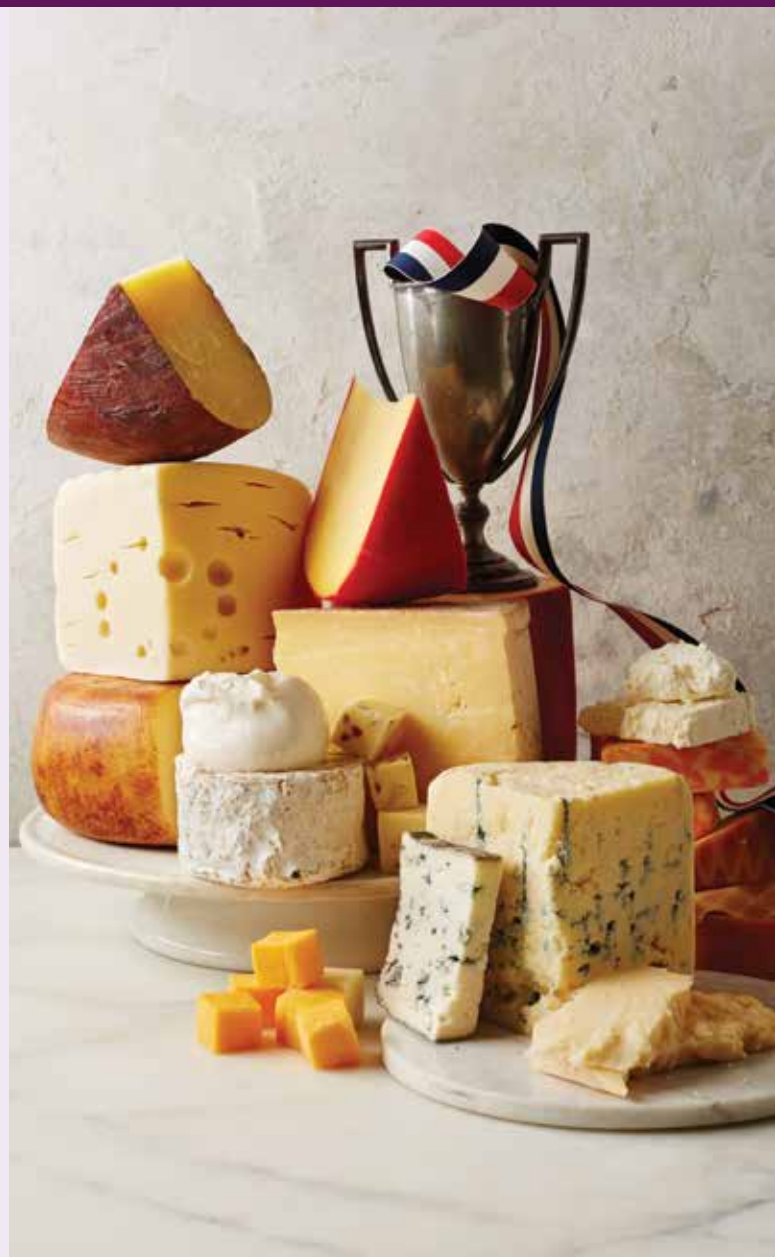
This food and beverage distributor from Singapore and Malaysia will host a chef demonstrating the craft of artisanal pizzas using a variety of U.S. cheeses.

U.S. CHEESE RECEPTION

Tuesday, April 24 from 6:30pm–8:30pm

Marina Mandarin Singapore

The event will showcase specialty cheeses from across the United States, with cheese experts guiding guests through cheese and beverage pairings and discussing the history and craftsmanship of the U.S. cheese industry.



U.S. Dairy Pavilion | Stand #7B4-06

U.S. DAIRY EXPORT COUNCIL



The U.S. Dairy Export Council (USDEC) is a non-profit, independent membership organization that represents the global trade interests of U.S. dairy producers, proprietary processors and cooperatives, ingredient suppliers and export traders. USDEC's programs in Southeast Asia and around the world are focused on accelerating global buyers' and end-users' success when purchasing and innovating with quality, versatile U.S. cheeses, whey ingredients, milk powders, butter and more to meet consumer demand for dairy around the world.

ThinkUSAdairy.org or ThinkUSAdairy.org/SEAsia

OREGON DAIRY AND NUTRITION COUNCIL



Oregon Dairy and Nutrition Council (ODNC) is a coordinating entity for dairy processors in the western U.S. states. The region offers a variety of high-quality dairy products made with milk from sustainable dairy farms in Oregon, Washington, Arizona and Utah. Featured products include award-winning, naturally-aged cheddar cheeses and artisan cheeses, in addition to butter, premium ice creams and dairy ingredients including a variety of milk powders.

Dairy companies exhibiting with the ODNC include:



Beehive Cheese Company

When you take a bite of Beehive Cheese, it melts like butter in your mouth. That's because Beehive Cheese is made from the creamiest milk in Utah and lovingly crafted into superior cheese by a family who shares a passion for the artisan way of life. In 2005, brothers-in-law Tim Welsh and Pat Ford left the fast-paced world of software and real estate, seeking a simpler way of life as cheese makers. They traded their grinding commute and laptops for quiet pre-dawn mornings carefully mixing and warming farm-fresh milk for hours to develop their unique cheese. Delighting in the sweet smell of warm milk, they fell in love with the natural rhythms of making cheese the old-fashioned way. The long days of polishing their recipe and the months spent waiting for wheels to ripen have made these cheeses some of the best in America.



Tillamook

Founded in 1909 as a farmer-owned cooperative, the Tillamook County Creamery Association prides itself on its commitment to bringing to market the most consistent, best tasting, highest quality dairy products made in the most natural way possible. Guided by the belief that everyone deserves real food that makes them feel good every day, they have earned top awards for their cheese, ice cream, sour cream, butter and yogurt products, made the Tillamook way.



United Dairymen of Arizona

The Arizona-based dairy cooperative has an annual milk production of over 1.9 billion liters and produces a variety of dry dairy ingredients. Export sales are managed through their joint ventures: Arizona Dairy Ingredients (a division of UDA), Dairy America, Australian Milk Products Mexico (AMP M), Arizona Cheese Company (ACC), American Dairy Goods USA (ADG USA), Alliance Dairy Goods Middle East North Africa (ADG MENA) and Ferrin-Tech (APS BioGroup).

odncouncil.org

Dairy products offered: cheese, butter, ice cream, sweet whey powder, WPC 34, WPC 80, lactose, skim milk powder, other milk powders

Pete Kent, executive director, pkent@odncouncil.org

AGROPUR, INC.



Agropur Cooperative is a North American dairy industry leader, founded in 1938. With sales of nearly \$6 billion in 2017, the Cooperative is a source of pride to its 3,345 members and 8,000 employees. Agropur processes more than 5.9 billion liters of milk per year at its 39 plants across North America and boasts an impressive roster of brands and products. Agropur Inc. is a subsidiary of Agropur Cooperative.

agropur.com | agropurchaseese.com | agropuringredients.com

Dairy products offered: cheese, dairy commodities, specialty ingredients

Ivan Beck, director of international sales, ivan.beck@agropur.com

DAIRICONCEPTS



DairiConcepts is an international provider of dairy-based ingredients, producing cheese and dairy powders, seasoning blends, concentrated pastes and flavor enhancers. Committed to a better food industry, DairiConcepts is a leader in cleaner label, organic, kosher and halal ingredient production. The company serves major food manufacturers, food service providers, restaurant chains, industrial ingredient and private label food manufacturers.

dairiconcepts.com

Dairy products offered: cheese and dairy powders, seasoning blends, concentrated pastes, flavor enhancers

Victor Kan, SE Asia business development manager & sales, vkan@dairiconcepts.com

MCT DAIRIES, INC.



MCT Dairies is a full-service dairy product company servicing global customers in markets such as dairy, confectionery, pharmaceutical, nutrition and health since 1983. We provide products from facilities in the USA to our customers around the world. MCT handles all facets of every transaction, including international logistics and documentation. The quality and customer service we provide is unmatched in the categories we promote.

mctdairies.com

Dairy products offered: cheese, milk powders, protein powders, butter and other fat products, dairy flavors, specialty blends

Ryan Wucherer, director of international sales, ryanw@mctdairies.com

S J GLOBAL GROUP



S J Global Group Inc. is a worldwide agriculture product and dairy ingredients supplier. Our expertise in international business allows us to take care of your needs. S J Global Group Inc. is your international business solution.

sjglobalgroup.com

Dairy products offered: whey, cheese, milk powder, cream, butter, WPC, WPI, alpha-lactalbumin, lactose, UHT milk, protein bars

Lily Zhang, CEO, lilyzhang@sjglobalgroup.com

SCHREIBER FOODS INC.



Schreiber is a global business providing food to people around the world. Headquartered in North America, it specializes in customer brand dairy—including cream cheese, natural cheese, processed cheese and yogurt. With annual sales of more than \$5 billion, Schreiber is one of the largest dairy companies in the world. With more than 7,000 employees and a presence on four continents, this dairy-industry leader can partner with leading retailers, restaurants, distributors and food manufacturers everywhere.

schreiberfoods.com

Dairy products offered: cream cheese, processed cheese, natural cheese, specialty cheese, yogurt

Mike Lehmann, international sales manager, mike.lehmann@schreiberfoods.com

TROPICAL FOODS, LLC



Tropical Foods, LLC specializes in the international distribution of dairy, deli, beverage and gourmet foods, with 100+ brands and customers in nearly 50 countries.

tropicalfoodsllc.com

Dairy products offered: cheese

William Lynskey, marketing coordinator, william@tropicalfoodsllc.com

Francisco Alfaro, vice president of sales, francisco.alfaro@belgioioso.com

Make sure to also visit these U.S. dairy suppliers, separate from the U.S. Dairy Pavilion:

CALIFORNIA MILK ADVISORY BOARD | STAND #7D4-06



California Milk Advisory Board (CMAB) promotes real California cheese and dairy products, such as milk, cream, butter, cheese, ice cream, frozen yogurt and dairy powders.

California dairy companies exhibiting with the CMAB include: CAL Sun, Coolhaus, FitPro, HabyrCo, JoeFroyo, Pacific Cheese, Point Reyes, Rock View Farms, Scott Brothers, Sierra Nevada Cheese Co, Sunny Crunch

realcaliforniamilk.com

Dairy products offered: cheese, ice cream, yogurt, milk

Glenn Millar, director of international business development, gmillar@cmab.net

ORGANIC VALLEY | STAND #7A3-07



Organic Valley is a farmer-owned cooperative representing 2,000+ organic farmers in 36 U.S. states, Canada, Australia and the United Kingdom. Focused on its founding mission of saving family farms through organic farming, the co-op produces a wide range of organic dairy, egg, soy and ingredients products sold around the world.

organicvalley.coop

Dairy products offered: single serve shelf stable milk, cheese

Jeff Wong, global sales manager – Asia, jeff.wong@organicvalley.coop

MULDOON DAIRY | STAND #7A3-05



Muldoon Dairy, Inc. is located in the heart of America's dairyland: Wisconsin. Muldoon prides itself in providing the highest quality dairy products to its customers throughout the world. Many of these products have won awards as U.S. and World Champions. With over 30 years of experience in the dairy industry at the manufacturing, marketing and sales level, Muldoon is able to provide your company with virtually any dairy product or assist you in the marketing of your existing products.

muldoondairy.com

Dairy products offered: cheese, breaded mozzarella sticks

George Conway, representative, muldoondairy@charter.net

For a full listing of U.S. dairy suppliers with products available for export, visit the U.S. Dairy Export Council's extensive online U.S. Dairy Supplier Directory to search for U.S. dairy companies and products that meet your needs: ThinkUSAdairy.org/SupplierSearch.



USDEC—Official Dairy Partner of the World Gourmet Summit

Elevate culinary innovations and delight consumers with U.S. cheese. Proudly serving as a WGS Awards of Excellence Partner for Gourmet Retailer of the Year, Gourmet Distributor of the Year and the Chef's Choice Award.

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